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## Abusive Insurance Sales and Marketing Techniques Involving the Earned Income Tax Credit: Hearing Before the Subcommittee on Oversight of the Committee on Ways and Means, House of Representatives, One Hundred Third Congress, First

By United States Oversight

Forgotten Books, 2018. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Excerpt from Abusive Insurance Sales and Marketing Techniques Involving the Earned Income Tax Credit: Hearing Before the Subcommittee on Oversight of the Committee on Ways and Means, House of Representatives, One Hundred Third Congress, First Session, March 4, 1993 Over the past six months, the Subcommittee on Oversight staff investigated problems of misrepresentation in the sales and marketing of health insurance policies to low-income taxpayers eligible to claim the earned income tax health insurance credit. The staff s investigation initially focused on a series of questionable marketing techniques, particularly health insurance sales involving the use of Government logos or sales implying Government affiliation or approval. During our investigation, the staff also discovered problems involving the types of health insurance policies that have been sold to eitc-eligible taxpayers, particularly policies that did not qualify as health insurance for purposes of the health insurance credit. The schemes we identified operated relatively simply once individuals had agreed to buy health insurance policies. At taxpayers requests, their employers made payroll advances of the basic earned income tax credit, which were then deducted from employees paychecks and paid...



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